## FinTech, Data & Analytics

MERGERS & ACQUISITIONS AND VALUATION TRENDS IN THE PUBLIC AND PRIVATE MARKETS





### **Navigating Volatility: Strategic Investments And Market Signals In Tech**

Dear Clients and Friends,

As summer heats up, financial markets are showing signs of stabilization – but volatility persists. Against this backdrop, we've been fortunate to advise on two transactions that reflect the themes driving today's technology market. <u>PSG's strategic growth investment in HeroDevs</u> – a provider of cybersecurity tooling for deprecated open-source software – underscores the premium investors place on dependable, mission-critical infrastructure. In a similar vein, <u>Equality Asset Management's acquisitions of Aithent, Rhoads, and Elation Systems to form Auctivo</u> highlight the role that disciplined consolidation can play in scaling compliance and operational capabilities in regulated sectors.

Both transactions point to a broader truth: markets are rewarding companies that combine innovation with stability, governance, and clear strategic positioning – especially in an environment where capital is available, but selective.

Public markets have also shown signs of renewed optimism. A recent spate of tech IPOs has delivered above-market performance, with many debutantes posting solid gains and providing valuable valuation benchmarks for late-stage private companies. While the IPO window remains narrow, its gradual reopening is boosting confidence in the private markets and reminding founders and investors that public listings are again a viable path.

On the regulatory front, the newly signed GENIUS Act establishes the first federal framework for stablecoins, mandating full reserve backing, enhanced disclosure, and oversight by permitted issuers. By bridging innovation and consumer protection, it could help accelerate institutional adoption of digital currencies and support the growth of compliant financial infrastructure.

Looking ahead to the remainder of 2025, we expect the M&A and financing environment to remain selective but constructive for companies with strong fundamentals, clear differentiation, and defensible market positions.

We look forward to continuing these conversations at our 4th Annual Big Sky Tech Summit this fall – an exclusive gathering of disruptive technology companies and prominent growth and private equity investors deeply embedded in a variety of burgeoning and mission-critical technology sectors.

<u>Click here</u> for our latest report on M&A values and trends across the fintech, data, and analytics sectors we follow.



Aalap Merchant
Co-Head of Technology Group
Technology Investment Banking

#### D.A. DAVIDSON'S FINTECH, DATA & ANALYTICS SENIOR BANKERS



Michael Maxworthy

Managing Director



**Tom Selby** *Managing Director* 



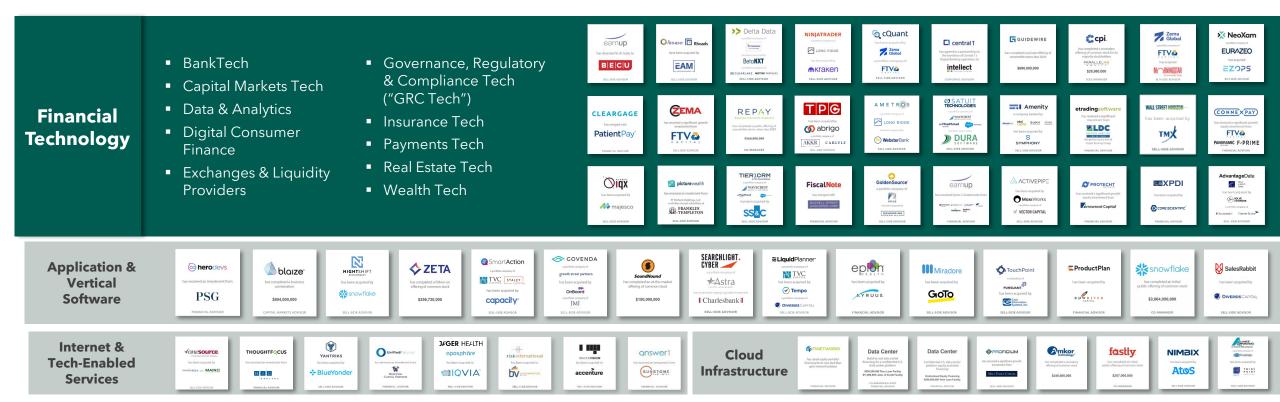
**Al Sisca**Vice President



Joseph Tamburello
Vice President



#### Our Industry Knowledge Spans The Entire Technology Ecosystem With A Deep Sector Focus



#### **Bringing Scale To Your Deal**

125+

TRANSACTIONS SINCE 2020

\$22B+

IN TRANSACTION VALUE SINCE 2020

**40**+

TECH-FOCUSED
INVESTMENT BANKING
PROFESSIONALS

### D|A|DAVIDSON

ATLANTA, GEORGIA

AUSTIN, TEXAS

BOCA RATON, FLORIDA

BOSTON, MASSACHUSETTS

CHICAGO, ILLINOIS

DENVER, COLORADO

GREAT FALLS, MONTANA

ORANGE COUNTY, CALIFORNIA

NEW YORK, NEW YORK (X2)

PLANO, TEXAS

PORTLAND, OREGON

SALT LAKE CITY, UTAH

SEATTLE, WASHINGTON

TORONTO, ONTARIO



FRANKFURT, GERMANY

HAMBURG, GERMANY

HELSINKI, FINLAND

LONDON, UNITED KINGDOM

STOCKHOLM, SWEDEN

### **Advisory Platform Supported By Robust Transaction Capabilities**

#### 1. Public Markets

#### Tailored public markets equity financing and market connectivity

Senior-level expertise and attention providing clients flexibility through a range of solutions and hundreds of institutional relationships

- Initial Public Offerings (IPOs)
- At-the-Market Offerings (ATM)
- Preferred Securities Offerings
- Convertible Securities Offerings
- Private Investment in Public Equities (PIPEs)
- Unit Investment Trusts (UITs)

#### 2. Financial Sponsor Coverage

#### Adding value at every stage of the investment

Our team works with hundreds of funds across the globe, bringing an unwavering focus to helping middle market private equity firms and family offices generate returns for their investors

#### 3. Debt Advisory

#### Unique solutions across the capital spectrum

Our debt capital markets specialists work with companies and financial sponsors to optimize the capital stack by structuring and placing senior and junior debt utilizing our network of over 300 lending relationships

#### 4. International Footprint

#### Transatlantic M&A platform and global deal experience

D.A. Davidson partners with MCF International to leverage the power of our network of decision makers and investors across the US and Europe - and have completed 250+ transactions across 27+ continents

#### **Key Contacts**



**Tim Monfort** Managing Director



**Gary Morabito**Managing Director



Yaron Redlich Managing Director



Zach Rosen Managing Director



**Amy Johnson** Managing Director



Steven Fleisher Director



**Rita Lei**Partner, MCF Corporate
Finance



**Erik Pettersson**Partner, MCF Corporate
Finance



### FinTech, Data & Analytics: In This Issue

#### AUGUST 2025

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- II. Bank Tech
- III. Capital Markets Tech
- IV. Data & Analytics
- V. <u>Digital Consumer Finance</u>
- VI. Exchanges & Liquidity Providers
- VII. GRC Tech
- VIII <u>Insurance Tech</u>
- IX. Payments Tech
- X. Real Estate Tech
- XI. Wealth Tech
- XII. FinTech Focused Middle Market Technology Investment Bank



100%

EMPLOYEE

OWNERSHIP

**1,500+** EMPLOYEES

100+
OFFICE
LOCATIONS

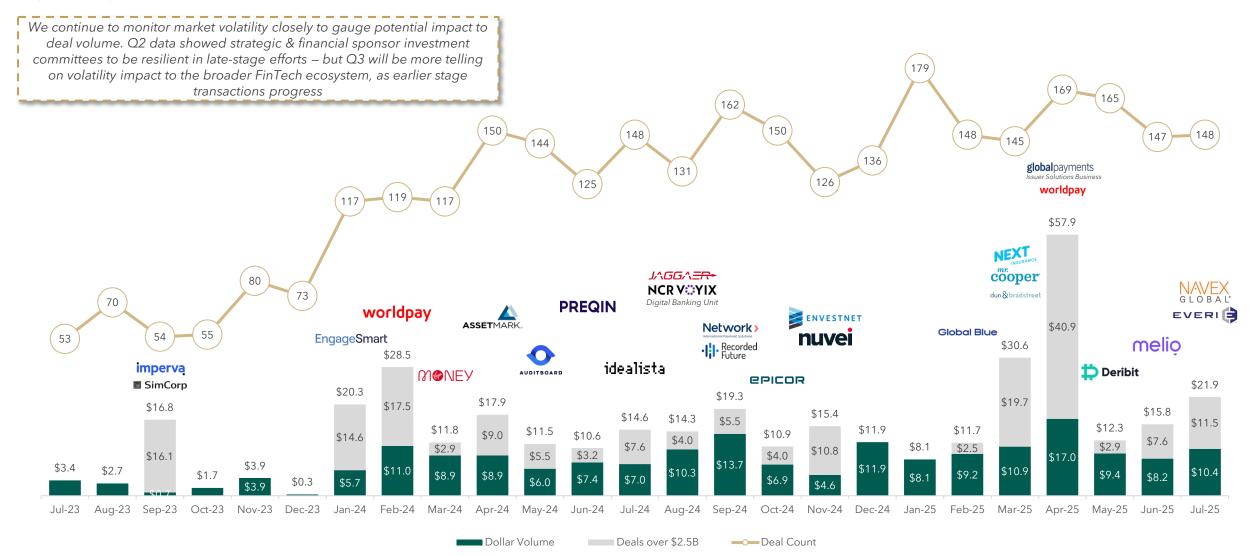
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### **Global FinTech M&A Activity**

(\$ in billions)





### **Global FinTech Capital Raise Activity**

(\$ in billions)

We continue to monitor market volatility closely to gauge potential impact to deal volume. Q2 data showed strategic & financial sponsor investment committees to be resilient in late-stage efforts – but Q3 will be more telling on volatility impact to the broader FinTech ecosystem, as earlier stage transactions progress



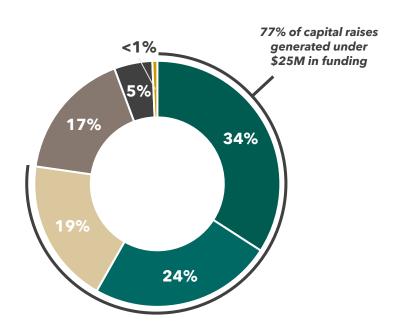


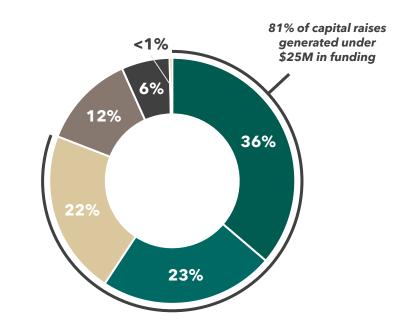
### **Larger FinTech Capital Raises Showing Signs Of Increased Momentum**

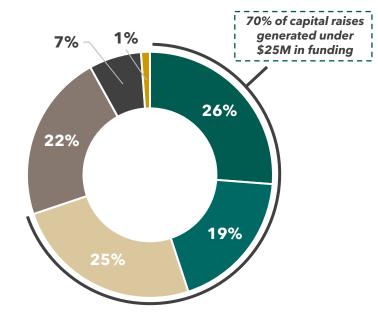
DISTRIBUTION OF CAPITAL RAISES BY SIZE: 2023

DISTRIBUTION OF CAPITAL RAISES BY SIZE: 2024

DISTRIBUTION OF CAPITAL RAISES BY SIZE: YTD 2025







■\$0 - <\$5M ■\$5 - <\$10M ■\$10 - <\$25M ■\$25 - <\$100M ■\$100 - <\$500M

■ \$500M+

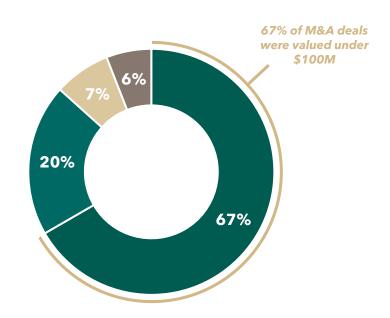


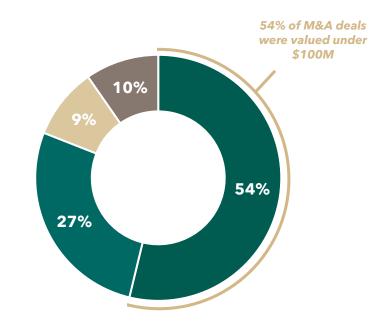
### 2025 Deal Activity Shows An Uptick In Larger M&A Deals Getting Done Versus Prior Years

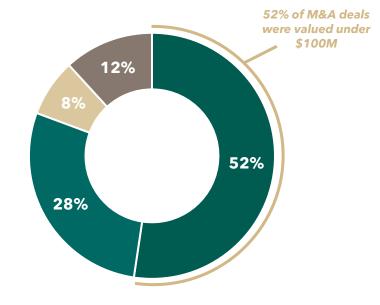


#### DISTRIBUTION OF M&A BY SIZE: 2024

#### DISTRIBUTION OF M&A BY SIZE: YTD 2025



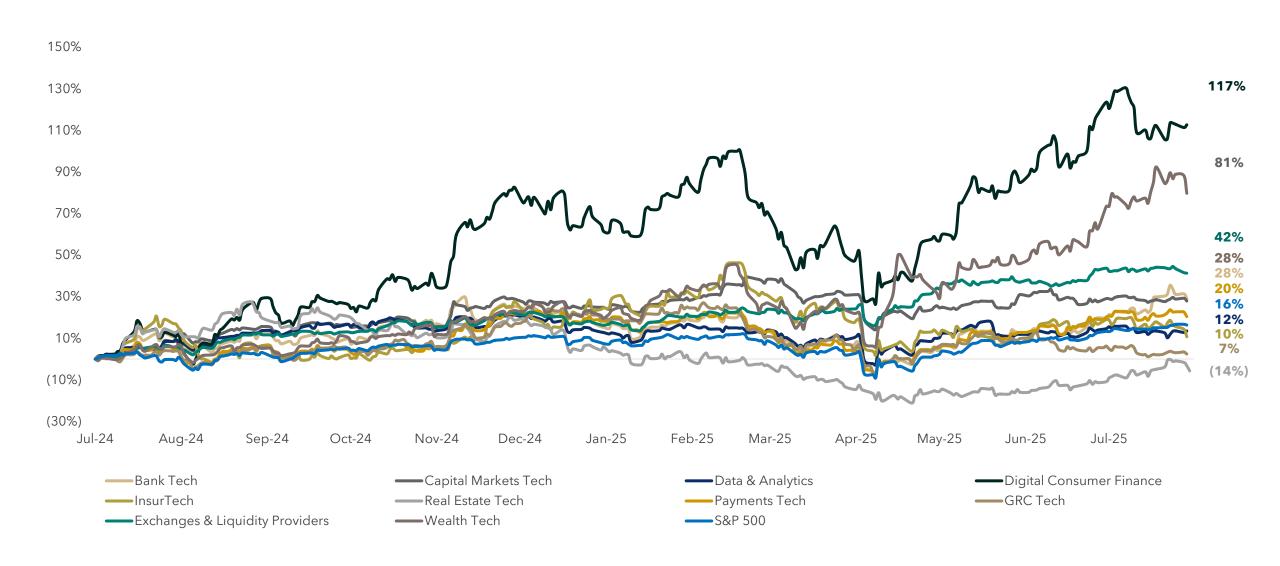




■\$0 - <\$100M ■ \$100M - <\$500M ■ \$500M - <\$1B ■ \$1B+

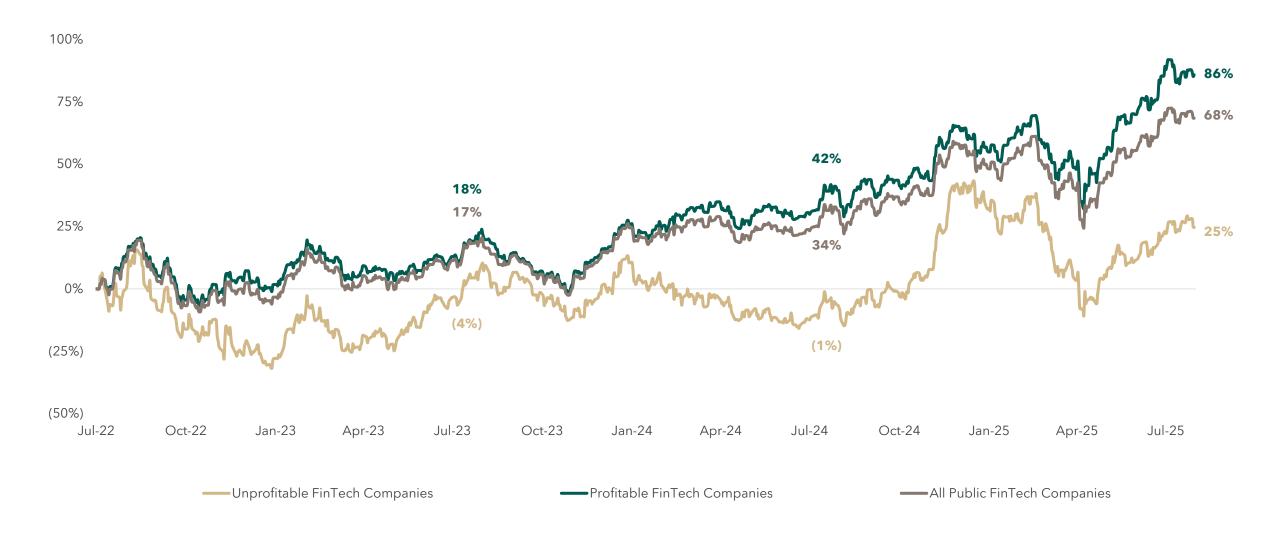


### Market Values Across Most FinTech Verticals Have Experienced A Gain



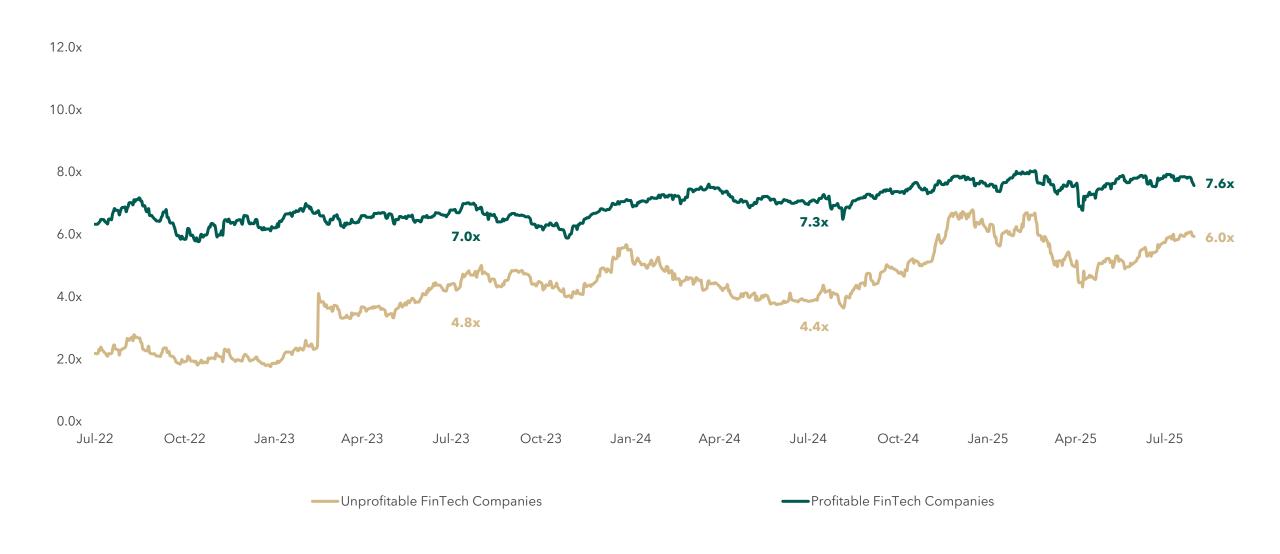


# **Profitability Levels Have Helped Drive Significant Market Performance Deviations Within FinTech Over The Last Few Years**





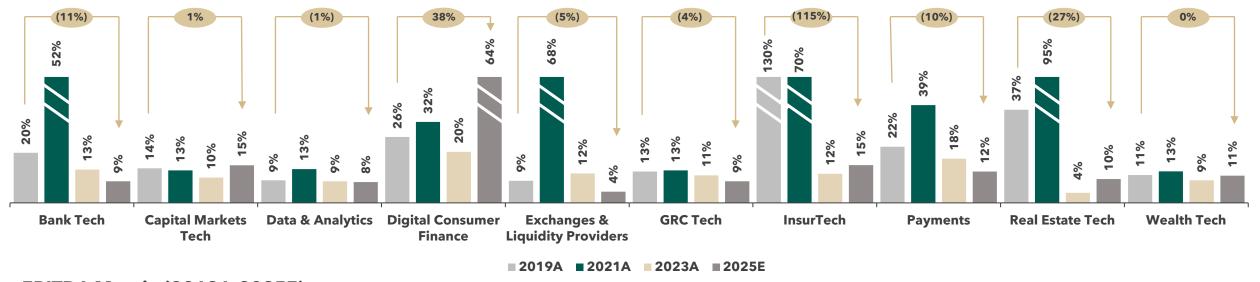
# **EV / NTM Revenue Multiples Have Remained Stable For Profitable Companies And Have Gradually Recovered For The Unprofitable**



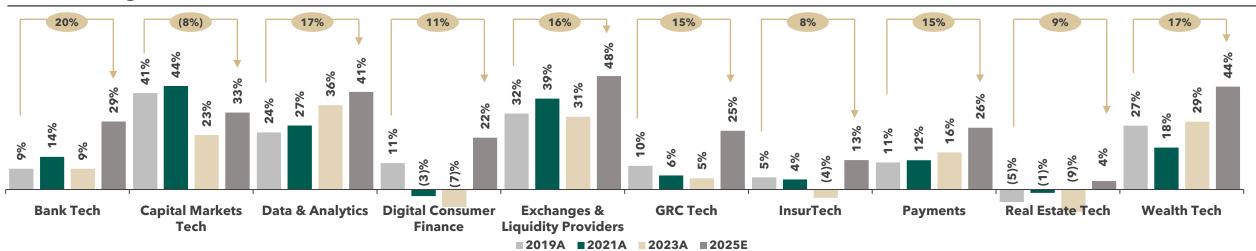


# Sector Growth Is Normalizing To Pre-COVID Levels While Maturing Companies Increasingly Focus On Profitability...

#### Revenue Growth (2019A-2025E)



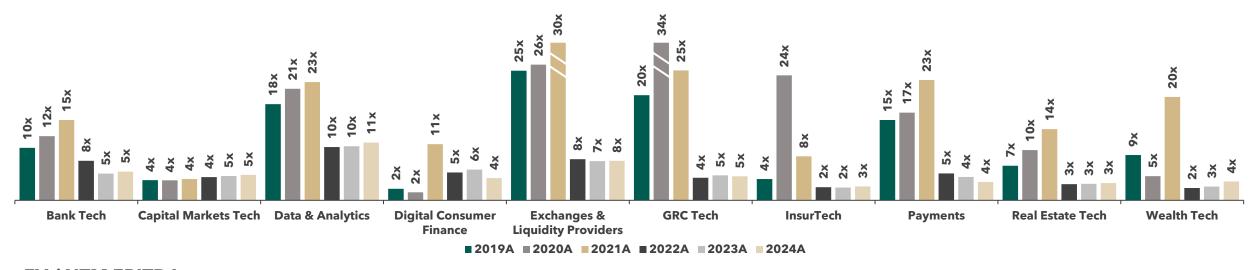
#### **EBITDA Margin (2019A-2025E)**



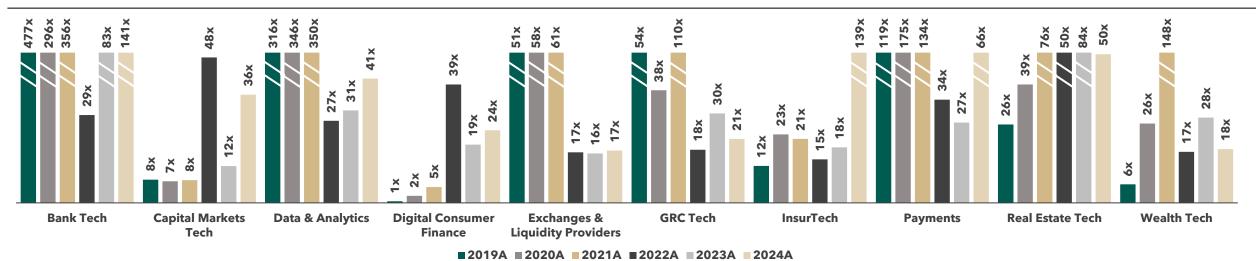


#### ...Resulting In Sectors Generally Trading Below Recent Historical Averages

#### **EV / NTM Revenue**

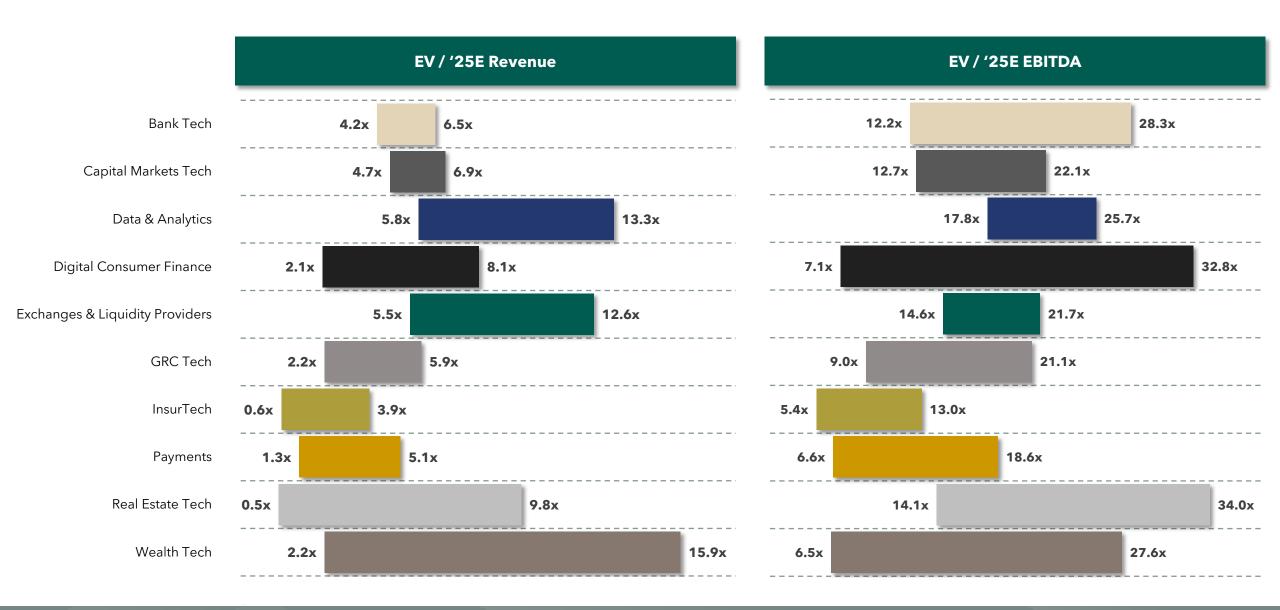


#### **EV / NTM EBITDA**





### '25E EV / Revenue And EV / EBITDA Multiple Ranges By Sector

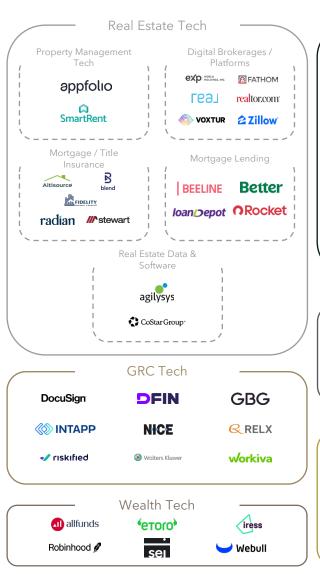


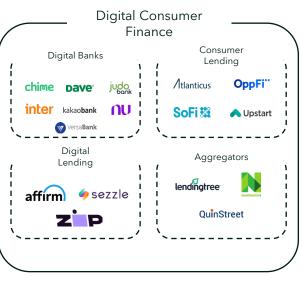


### Our Sector Expertise Across The FinTech, Data and Analytics Ecosystem Is Broad & Deep

Illustrative Representation Of Our FinTech, Data & Analytics Public Comparable Sets



















### **Bank Tech: Public Comparables And Relevant Transactions**

		Price		Marke	Market Value		Valuation Multiples			Gro	wth	Ma	rgins
	52 we	eek	As of	Equity	Enterprise	EV/Re	venue	EV/EBITDA		Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Bank Tech													
Fidelity National Information Services	\$66.51	\$91.98	\$79.66	\$42,261	\$53,547	5.1x	4.9x	12.4x	11.7x	3.4%	4.5%	41.3%	41.8%
Jack Henry & Associates	160.23	196.00	170.21	12,396	12,579	5.1x	4.8x	16.3x	15.1x	7.7%	6.2%	31.6%	32.0%
Temenos	64.82	99.84	90.05	6,285	6,867	6.5x	6.2x	17.5x	16.1x	1.7%	4.6%	37.1%	38.4%
Q2 Holdings	61.51	112.82	81.59	5,096	5,103	6.5x	5.9x	28.4x	24.8x	13.0%	10.6%	22.9%	23.7%
nCino	18.75	43.20	28.06	3,256	3,410	5.9x	5.4x	28.3x	21.9x	7.6%	8.5%	20.7%	24.7%
The Bancorp	40.51	70.63	63.24	2,968	3,080	8.0x	7.4x	N.A.	N.A.	(22.0%)	7.0%	N.A.	N.A.
Pagaya Technologies	8.20	34.29	30.05	2,275	2,706	2.2x	1.8x	8.4x	6.8x	21.9%	17.3%	25.6%	27.0%
Alkami Technology	21.70	42.29	22.48	2,369	2,685	6.0x	4.8x	N.M.	25.4x	33.4%	24.8%	11.9%	19.0%
Pathward Financial	60.42	86.00	76.10	1,747	1,633	2.0x	N.A.	N.A.	N.A.	14.9%	5.7%	N.A.	N.A.
MeridianLink	15.49	25.33	16.07	1,287	1,626	4.9x	4.7x	12.2x	11.5x	4.3%	N.A.	40.4%	40.5%
3rd Quartile						6.5x	6.0x	28.3x	24.1x	16.6%	13.9%	39.6%	40.0%
Median						5.5x	4.9x	16.3x	15.6x	7.7%	7.0%	28.6%	29.5%
Mean						5.2x	5.1x	17.6x	16.7x	8.6%	9.9%	28.9%	30.9%
1st Quartile						4.2x	4.7x	12.2x	11.6x	3.0%	5.1%	21.3%	23.9%

		ACQUIRER(S) /	TARGET	TRANSACTION	TRANSACTION
DATE	TARGET	INVESTOR(S)	DESCRIPTION	TYPE	VALUE (\$M)
7/28/2025	<b>S</b> Salient	andreessen. horowitz Y Combinator	Al-driven fintech offering a loan servicing platform that handles payments, due date changes, insurance updates, and customer interactions across voice, text, email, and chat	Capital Raise	\$60
7/22/2025	JANUSEA	kinective	Strategic tech consultancy specializing in fintech, credit unions, and banks. It streamlines integration with legacy core systems via a secure API platform, enabling faster adoption of modern financial technologies	M&A	Undisclosed
6/24/2025	Bank Zero mental bank be the change	Lesaka	Developer of an app-driven bank for both individuals and businesses that offers personalized cards, card machines, and integration with accounting software	M&A	\$61
5/15/2025	autobooks	RUNWAY	Operator of a small business banking platform intended to make payments online, manage cash flow, and automate accounting	Capital Raise	\$40
5/13/2025	<b>△</b> CreditSnap	<b>savvy</b> money <sup>,</sup>	Developer of a lending platform aimed at democratizing soft inquiry-based lending and account opening technology for small and large credit unions and banks	M&A	Undisclosed



### **Capital Markets Tech: Public Comparables And Relevant Transactions**

			Price		Market Value Valuation				ation Multiples			Growth		/largins
		52 wee	k	As of	Equity	Enterprise	EV/Re	evenue		BITDA	Re	venue	E	BITDA
		Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Capital Marke	ets Tech													
Broadridge Fir	nancial Solutions	\$206.29	\$257.65	\$247.51	\$29,073	\$31,764	4.5x	4.3x	19.2x	17.3x	5.8%	4.6%	23.4%	24.8%
SS&C Technolo	ogies	66.83	89.73	85.48	23,551	30,163	4.9x	4.6x	12.3x	11.5x	5.7%	5.2%	39.4%	40.0%
Computershar	е	15.87	27.80	27.10	15,677	16,769	5.4x	5.4x	13.5x	13.5x	0.7%	1.4%	40.2%	39.7%
Clearwater Ana	•	20.20	35.71	20.26	5,485	5,299	7.3x	5.6x	22.8x	16.6x	60.2%	31.1%	32.2%	33.7%
Linedata Servi	ces	75.27	100.43	77.79	385	450	2.2x	2.1x	7.7x	7.5x	4.0%	1.6%	28.3%	28.5%
3rd Quartile							6.4x	5.5x	21.0x	16.9x	33.0%	18.2%	39.8%	39.9%
Median							4.9x	4.6x	13.5x	13.5x	5.7%	4.6%	32.2%	33.7%
Mean							4.9x	4.4x	15.1x	13.3x	15.3%	8.8%	32.7%	33.3%
1st Quartile							3.3x	3.2x	10.0x	9.5x	2.3%	1.5%	25.9%	26.7%
		ACQUIRER(S) /					TARGET					TRANSACTION		TRANSACTION
DATE	TARGET	INVESTOR(S)					DESCRIPTION	N				TYPE		VALUE (\$M)
7/30/2025	TRADING TECHNOLOGIES	■ THOMABRAVO	Sa	aaS trading platfo	orm for finan		, offering exe owered trade		analytics, glob	oal exchange a	access,	Capital Raise		\$1,000
7/29/2025	<b>TradingApps</b>	<b>A</b> EQUILEND	Se	curities finance S		that streamlin					ng, and	M&A		Undisclosed
7/24/2025	Yieldstreet	TARSADIA MAYFAI  ROUITY PARTNEI  edisonpartners	R	Developer of a opportu		h platform that multiple asset (					nent	Capital Raise		\$77
7/23/2025	BLUEFLAME	□ Datasite	Al	software alternat	ive investme			rch, agents, a managemen		o automate wo	orkflows	M&A		Undisclosed
7/23/2025	Coterie	Allocate		Lending and inv		orm offering fi ning–using ass						M&A		Undisclosed
7/21/2025	CALASTONE	SS&C		Developer of a	global funds	s network platf	orm designed workflows	d to streamlin	e and digitize	investment fu	und	M&A		\$1,030
7/16/2025	C/M consustrics	TALOS		Crypto intellige		providing acti				nelp stakehold	ders	M&A		\$100



### **Data & Analytics: Public Comparables And Relevant Transactions**

		Price		Marke	t Value		Valuation	Multiples		Gro	wth	Mai	rgins
	52 we	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Data & Analytics													
S&P Global	\$427.14	\$545.39	\$551.42	\$169,111	\$183,629	12.2x	11.4x	24.2x	22.7x	5.8%	7.1%	50.4%	50.2%
Moody's Corporation	378.71	531.93	516.04	92,938	98,196	13.1x	12.1x	26.3x	23.9x	6.0%	7.8%	49.7%	50.7%
Experian	40.32	54.23	52.95	48,410	53,173	6.8x	6.2x	19.0x	17.3x	8.1%	9.4%	35.6%	35.8%
MSCI	486.74	642.45	565.00	43,920	48,232	15.5x	14.3x	25.6x	23.3x	9.3%	8.4%	60.5%	61.1%
Verisk Analytics	257.59	322.92	277.93	38,830	41,629	13.3x	11.9x	24.0x	21.2x	8.5%	11.8%	55.6%	56.1%
CoStar Group	68.26	97.15	95.05	40,447	37,624	12.0x	10.6x	N.M.	N.M.	15.0%	12.4%	12.2%	20.9%
Fair Isaac Corporation	1477.12	2402.52	1431.34	34,628	37,240	18.4x	15.8x	33.1x	26.9x	14.3%	16.0%	55.4%	58.7%
Equifax	199.98	309.63	241.29	30,208	35,049	5.8x	5.3x	18.0x	16.0x	5.8%	10.1%	32.4%	33.2%
TransUnion	66.38	113.17	95.44	18,600	23,213	5.2x	4.8x	14.4x	13.0x	6.9%	8.4%	36.0%	36.9%
FactSet Research Systems	391.69	499.87	405.23	16,059	17,316	7.4x	7.0x	18.9x	17.8x	5.3%	5.8%	39.1%	39.3%
Morningstar	250.34	365.00	276.07	11,664	12,156	5.0x	4.7x	17.3x	15.4x	6.2%	6.5%	29.1%	30.6%
3rd Quartile						13.3x	12.1x	25.7x	23.5x	9.3%	11.8%	55.4%	56.1%
Median						12.0x	10.6x	21.5x	19.5x	6.9%	8.4%	39.1%	39.3%
Mean						10.4x	9.5x	22.1x	19.8x	8.3%	9.4%	41.4%	43.0%
1st Quartile						5.8x	5.3x	17.8x	15.8x	5.8%	7.1%	32.4%	33.2%

DATE	TARGET	ACQUIRER(S) / INVESTOR(S)	TARGET  DESCRIPTION	TRANSACTION  TYPE	TRANSACTION  VALUE (\$M)
	la.				
7/23/2025	KX	TA ASSOCIATES	Provider of multi-vertical database and analytics solutions	M&A	\$774*
7/17/2025	THEMATIC	≶Stocktwits	Financial platform for custom investment products, offering end-to-end tools for product creation, management, compliance, and digital distribution—all at a flat annual price	M&A	Undisclosed
7/15/2025	SIGMA•AI	TRADING TECHNOLOGIES	Data & analytics company offering an Al-powered platform that delivers real-time financial insights through natural language reporting, multi-asset data integration, and customizable dashboards–helping enterprises uncover opportunities and drive smarter investment decisions.	Capital Raise	Undisclosed
7/1/2025	FlashDocs	iiii Hebbia	Developer of automated document generation technology intended for business communication and reporting purposes	M&A	Undisclosed
6/14/2025	oclay	CapıtalG	Developer of an artificial intelligence-based sales intelligence software designed to offer lead management services.	Capital Raise	\$100



### **Digital Consumer Finance: Public Comparables**

		Price		Market	: Value		Valuation	Multiples		Gro	wth	Ma	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue	EBI	ITDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Digital Banks													
Nu Holdings	\$9.01	\$16.15	\$12.31	\$59,388	\$51,138	3.4x	2.8x	N.A.	N.A.	168.9%	23.4%	N.A.	N.A.
Chime Financial, Inc.	28.21	44.94	34.73	13,747	13,084	6.3x	5.3x	N.M.	N.M.	23.8%	19.4%	2.4%	9.1%
KakaoBank	13.25	27.76	20.13	9,604	8,133	7.4x	6.8x	N.A.	N.A.	(3.2%)	9.6%	N.A.	N.A.
Inter & Co	3.88	7.84	6.56	2,994	6,933	4.8x	4.0x	N.A.	N.A.	95.3%	18.3%	N.A.	N.A.
Dave	28.74	286.45	235.50	3,130	3,042	6.5x	5.5x	18.9x	14.9x	34.7%	17.7%	34.5%	37.0%
Judo Capital Holdings	0.79	1.42	0.97	1,197	2,727	8.9x	7.7x	N.A.	N.A.	51.4%	15.9%	N.A.	N.A.
VersaBank	8.82	18.65	11.85	395	225	2.3x	N.A.	N.A.	N.A.	28.9%	N.A.	N.A.	N.A.
3rd Quartile						7.4x	7.0x	N.M.	N.M.	95.3%	20.4%	N.M.	N.M.
Median						6.3x	5.4x	18.9x	14.9x	34.7%	18.0%	18.5%	23.0%
Mean						5.7x	5.4x	18.9x	14.9x	57.1%	17.4%	18.5%	23.0%
1st Quartile						3.4x	3.7x	N.M.	N.M.	23.8%	14.3%	N.M.	N.M.
Consumer Lending													
SoFi Technologies	\$6.01	\$25.11	\$22.58	\$25,476	\$27,388	8.1x	6.7x	28.1x	19.3x	27.9%	21.7%	28.8%	34.5%
Upstart	20.60	96.43	81.83	8,662	8,284	8.2x	6.4x	42.3x	29.9x	49.4%	27.0%	19.4%	21.5%
Atlanticus	25.44	64.70	49.65	759	2,903	2.0x	1.8x	N.A.	N.A.	265.7%	12.7%	N.A.	N.A.
OppFi	3.09	17.73	10.64	923	1,381	2.4x	2.2x	7.4x	6.9x	109.3%	9.8%	32.0%	31.3%
3rd Quartile						8.2x	6.6x	42.3x	29.9x	226.6%	25.7%	32.0%	34.5%
Median						5.2x	4.3x	28.1x	19.3x	79.4%	17.2%	28.8%	31.3%
Mean						5.2x	4.3x	25.9x	18.7x	113.1%	17.8%	26.7%	29.1%
1st Quartile						2.1x	1.9x	7.4x	6.9x	33.3%	10.5%	19.4%	21.5%



### Digital Consumer Finance: Public Comparables (Cont'd.) And Relevant Transactions

			Price		Marke	t Value		Valuation	Multiples		Gr	owth		Margins
		52 w	eek	As of	Equity	Enterprise	EV/Re	venue		BITDA	Rev	venue		EBITDA
		Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Digital Lending	g													
Affirm	-	\$22.25	\$82.53	\$68.56	\$22,117	\$26,964	7.7x	6.2x	N.M.	N.M.	25.5%	23.3%	9.3%	11.7%
Sezzle		11.67	186.74	154.84	5,323	5,366	12.2x	9.3x	31.1x	22.2x	62.2%	30.7%	39.2%	42.1%
Zip Co Limited		0.70	2.29	2.08	2,681	4,009	5.1x	4.4x	34.4x	28.4x	32.2%	16.3%	15.0%	15.6%
3rd Quartile							12.2x	9.3x	N.M.	N.M.	62.2%	30.7%	39.2%	42.1%
Median							7.7x	6.2x	32.8x	25.3x	32.2%	23.3%	15.0%	15.6%
Mean							8.3x	6.7x	32.8x	25.3x	40.0%	23.4%	21.2%	23.1%
1st Quartile							5.1x	4.4x	N.M.	N.M.	25.5%	16.3%	9.3%	11.7%
Aggregators														
LendingTree		\$33.50	\$62.49	\$46.68	\$649	\$968	0.9x	0.9x	7.8x	6.9x	15.1%	7.0%	11.9%	12.7%
QuinStreet		14.39	26.27	16.41	935	841	0.8x	0.7x	10.4x	8.1x	15.6%	16.4%	7.5%	8.3%
NerdWallet		7.55	16.45	10.59	789	704	0.9x	0.8x	5.6x	4.7x	14.1%	7.4%	16.2%	17.7%
3rd Quartile							0.9x	0.9x	10.4x	8.1x	15.6%	16.4%	16.2%	17.7%
Median							0.9x	0.8x	7.8x	6.9x	15.1%	7.4%	11.9%	12.7%
Mean							0.9x	0.8x	7.9x	6.6x	14.9%	10.3%	11.9%	
1st Quartile							0.8x	0.7x	5.6x	4.7x	14.1%	7.0%	7.5%	8.3%
		ACQUIRER(S) /					TARGET					TRANSACTION		TRANSACTION
DATE	TARGET	INVESTOR(S)					DESCRIPTION	N				TYPE		VALUE (\$M)
7/11/2025	earnup Al Advisor Technology Assets	BIEICIU	F	Provider of consu	umer financia	l wellness solut	ions by offer	ing real-time,	personalized	financial guid	ance	M&A		Undisclosed
7/10/2025	Klar	GENERAL ATLANTIC Prosus	Cre	edit card app off		credit, cashbac ost alternatives				roviding secui	re, low-	Capital Raise		\$190
7/4/2025	yuh	Swissquote THE SHASS LEADER IN ONLINE BANKING	С	Developer of a di usec		g application th their portfolio c					ables	M&A		\$113
5/13/2025	STASH	Gcodwater		Developer of a p	oersonal fina	nce applicatior	designed to	make saving	s and investm	ents accessibl	e to	Capital Raise		\$146
4/14/2025	deserve»	INTUIT		Provider of fina	ncial services		ve citizens a		t products and	d tools to achie	eve	M&A		Undisclosed



### **Exchanges & Liquidity Providers: Public Comparables And Relevant Transactions**

		Price		Marke	t Value		Valuation	Multiples		Gro	wth	Mai	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Exchanges & Liquidity Providers													
Intercontinental Exchange	\$142.29	\$187.38	\$184.83	\$106,206	\$124,952	12.5x	11.8x	18.7x	17.4x	7.8%	5.7%	66.8%	67.7%
CME Group	194.04	290.79	278.28	100,287	101,961	15.8x	15.0x	22.3x	21.1x	5.6%	5.1%	70.7%	71.3%
Coinbase Global, Inc	142.58	444.65	377.76	97,061	91,704	12.8x	11.3x	31.8x	24.7x	14.2%	12.6%	40.1%	45.8%
London Stock Exchange Group	119.68	161.13	122.45	64,895	76,448	6.1x	5.7x	12.9x	11.9x	12.9%	6.3%	47.5%	48.3%
Nasdaq	64.34	97.07	96.22	55,347	64,310	12.5x	11.6x	21.4x	19.9x	(30.2%)	7.1%	58.2%	58.3%
Deutsche Börse AG	201.67	336.65	290.67	53,363	59,205	8.4x	8.1x	14.4x	13.8x	(3.5%)	4.5%	58.4%	58.5%
Tradeweb Markets	104.99	152.65	138.55	29,565	28,608	13.9x	12.5x	25.9x	23.2x	19.5%	11.4%	53.8%	53.7%
Cboe Global Markets	181.32	248.79	241.04	25,240	25,377	11.1x	10.6x	17.0x	16.2x	(44.3%)	4.6%	65.5%	65.5%
Euronext	102.55	175.59	161.98	16,645	19,196	9.1x	8.8x	14.6x	14.3x	25.8%	3.0%	62.2%	61.6%
TMX Group	28.69	41.74	40.71	11,454	12,918	10.7x	10.1x	19.2x	17.4x	19.4%	6.0%	55.6%	57.8%
Singapore Exchange Limited	7.31	12.35	12.33	13,178	12,534	11.5x	10.9x	19.0x	18.0x	12.6%	5.0%	60.6%	60.9%
MarketAxess	186.84	296.68	205.50	7,724	7,345	8.5x	7.8x	17.0x	15.2x	5.2%	10.1%	50.3%	51.0%
Marex Group	18.13	49.34	38.58	2,733	5,238	2.8x	2.6x	12.8x	12.1x	(21.8%)	7.3%	22.2%	21.9%
OTC Markets Group	44.20	60.50	58.00	683	653	5.4x	5.3x	15.0x	14.0x	19.1%	2.3%	36.0%	37.9%
Forge	6.60	23.70	21.92	307	236	2.3x	1.9x	N.M.	N.M.	31.5%	20.8%	(25.9%)	(3.5%)
3rd Quartile						12.5x	11.6x	21.6x	20.2x	19.4%	10.1%	62.2%	61.6%
Median						10.7x	10.1x	17.8x	16.8x	12.6%	6.0%	55.6%	57.8%
Mean						9.6x	8.9x	18.7x	17.1x	4.9%	7.4%	48.1%	50.5%
1st Quartile						6.1x	5.7x	14.5x	13.9x	(3.5%)	4.6%	40.1%	45.8%

		ACQUIRER(S) /	TARGET	TRANSACTION	TRANSACTION
DATE	TARGET	INVESTOR(S)	DESCRIPTION	TYPE	VALUE (\$M)
7/24/2025	Winterflood <b>W</b>	MAREX	Provider of liquidity and flexible execution services to a diverse client network, including institutional investors, retail brokers, and asset managers	M&A	\$140
7/22/2025	qcex	Polymarket	QCEX is a CFTC-licensed derivatives exchange and clearinghouse providing the infrastructure for regulated trading in derivatives contracts, especially those related to prediction markets	M&A	\$112
5/13/2025	<b>RFQ</b> ♦hub	X Market Axess	Bilateral multi-asset and multi-dealer request for quote (RFQ) platform with a focus on equity and fixed- income listed and OTC derivatives, structured products and exchange-traded funds (ETFs)	M&A	\$38
5/13/2025	<b>∜</b> WonderFi	Robinhood 🗗	Operator of digital asset trading platforms comprising Bitbuy and Coinsquare for retail clients, advanced traders, institutions, and corporate clients	M&A	\$179



### **GRC Tech: Public Comparables And Relevant Transactions**

		Price		Marke	t Value	Valuation Multiples				Gro	owth	Mai	rgins
	52 we	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
GRC Tech													
RELX	\$45.17	\$55.61	\$52.05	\$95,206	\$105,260	8.2x	7.7x	20.7x	19.2x	8.5%	6.8%	39.7%	40.0%
Wolters Kluwer	153.17	207.39	156.37	36,090	41,146	5.9x	5.6x	17.6x	16.7x	14.8%	4.1%	33.3%	33.7%
DocuSign	48.80	107.86	75.76	15,315	14,499	4.6x	4.3x	14.3x	12.8x	6.1%	6.5%	32.0%	33.6%
NICE	146.72	232.94	156.96	10,124	9,052	3.1x	2.9x	8.9x	8.2x	7.0%	7.0%	34.9%	35.1%
Intapp	31.08	77.74	40.04	3,516	3,215	6.0x	5.3x	34.1x	28.1x	15.1%	13.5%	17.6%	18.8%
Workiva	60.50	116.83	64.06	3,570	2,832	3.3x	2.8x	N.M.	26.6x	17.2%	16.3%	5.9%	10.6%
Donnelley Financial Solutions	37.80	71.01	53.34	1,491	1,659	2.1x	2.0x	7.1x	6.8x	(0.3%)	4.2%	29.9%	30.0%
GB Group	2.78	5.09	3.09	794	857	2.3x	2.2x	9.4x	8.9x	3.0%	5.0%	24.7%	24.8%
Riskified	3.94	6.37	5.11	804	473	1.4x	1.3x	21.2x	9.7x	3.9%	10.6%	6.6%	12.9%
3rd Quartile						5.9x	5.5x	21.1x	22.9x	15.0%	12.1%	34.1%	34.4%
Median						3.3x	2.9x	16.0x	12.8x	7.0%	6.8%	29.9%	30.0%
Mean						4.1x	3.8x	16.7x	15.2x	8.4%	8.2%	25.0%	26.6%
1st Quartile						2.2x	2.1x	9.0x	8.6x	3.4%	4.6%	12.1%	15.9%

		ACQUIRER(S) /	TARGET	TRANSACTION	TRANSACTION
DATE	TARGET	INVESTOR(S)	DESCRIPTION	ТҮРЕ	VALUE (\$M)
7/28/2025	\LESS/\	<b>V</b> VALSOFT	Developer of a financial crimes software that provides AML compliance, control monitoring, and fraud prevention features for banks, credit unions, casinos, and other fintech businesses	M&A	Undisclosed
7/23/2025	<b>Q</b> UAVO'	Spectrum Equity	Developer of cloud-based dispute management technology with complete Reg E and Reg Z compliance designed to minimize loss risk at every stage of the dispute process.	Capital Raise	\$300
7/15/2025	FUNDAPPS Monitor It. Report It.	FTVA	Developer of a compliance-as-a-service platform that helps financial institutions avoid fines and reputational damages by monitoring shareholding disclosure, sensitive industries, and foreign ownership and exchange limits on positions held in derivatives contracts	Capital Raise	Undisclosed
7/15/2025	NAVEX G L O B A L'	Goldman Sachs Blackstone	Developer of a risk and compliance intelligence platform that helps organizations manage ethics and compliance programs through incident management, whistleblower hotlines, online trading, and third-party risk management	M&A	\$2,500
7/15/2025	• CERTIFID	CENTANA arthur ventures	Operator of a wire fraud protection company intended to provide transfer protection for all participants in real estate transactions	Capital Raise	\$48



### Insurance Tech: Public Comparables And Relevant Transactions

		Price		Marke	t Value		Valuation	Multiples		Gro	owth	Ma	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Policy & Claims Management													
Guidewire Software	\$132.01	\$263.20	\$226.22	\$19,084	\$18,197	14.5x	12.6x	N.M.	N.M.	15.9%	14.9%	18.6%	22.0%
Sapiens International Corporation	23.69	39.99	27.48	1,582	1,433	2.5x	2.3x	14.3x	12.9x	6.1%	6.6%	17.4%	18.0%
FINEOS Corporation	0.78	1.91	1.77	640	623	3.9x	3.7x	20.3x	17.5x	16.5%	6.0%	19.1%	21.0%
3rd Quartile						14.5x	12.6x	N.M.	N.M.	16.5%	14.9%	19.1%	22.0%
Median						3.9x	3.7x	17.3x	15.2x	15.9%	6.6%	18.6%	21.0%
Mean						6.9x	6.2x	17.3x	15.2x	12.8%	9.2%	18.4%	20.3%
1st Quartile						2.5x	2.3x	N.M.	N.M.	6.1%	6.0%	17.4%	18.0%
Distribution & Marketing Solutions Lemonade	\$14.90	\$53.85	\$37.65	\$3,111	\$2,905	4.1x	2.5x	N.M.	N.M.	34.2%	65.1%	(19.1%)	(5.6%)
Moneysupermarket.com	2.30	3.18	2.66	1,420	1,477	2.5x	2.4x	7.8x	7.4x	6.9%	4.2%	32.3%	32.7%
SelectQuote	1.62	6.86	1.76	310	862	0.5x	0.5x	6.7x	5.5x	12.1%	N.M.	7.9%	8.6%
EverQuote	16.63	30.03	24.63	891	769	1.2x	1.1x	9.2x	8.0x	28.7%	10.3%	13.0%	13.5%
GoHealth	5.01	21.00	5.95	66	723	0.9x	0.8x	5.4x	4.8x	5.1%	6.1%	16.0%	16.9%
MediaAlpha	7.33	20.91	10.05	561	609	0.6x	0.5x	5.4x	4.9x	23.7%	11.3%	10.6%	10.4%
eHealth	3.33	11.36	3.40	104	44	0.1x	0.1x	0.9x	0.8x	0.2%	6.2%	9.5%	10.2%
3rd Quartile						2.5x	2.4x	8.1x	7.5x	28.7%	24.8%	16.0%	16.9%
Median						0.9x	0.8x	6.0x	5.2x	12.1%	8.2%	10.6%	10.4%
Mean						1.4x	1.1x	5.9x	5.2x	15.8%	17.2%	10.0%	12.4%
1st Quartile						0.5x	0.5x	4.2x	3.8x	5.1%	5.7%	7.9%	8.6%

		ACQUIRER(S) /	TARGET	TRANSACTION	TRANSACTION
DATE	TARGET	INVESTOR(S)	DESCRIPTION	TYPE	VALUE (\$M)
7/3/2025	o codeoscopic	upliift	Developer of a platform intended to improve and audit the qualift of software in the insurance secotr by offering plan application development, project management, review process code, and insurnace advisory programs	M&A	Undisclosed
6/17/2025	FIDX	FRANKLIN AXONIC TEMPLETON INSURANCE Invesco	Operator of a technology-empowered platform that integrates the brokerage, insurance, and advisory ecosystems to offer annuities and insurance packages from leading carriers	Capital Raise	Undisclosed
5/20/2025	ACRISURE°	<b>≥</b> BainCapital APOLLO	Provider of insurance brokerage services intended to manage and overcome complex risk and insurance challenges	Capital Raise	\$2,100



### Payments Tech: Public Comparables

		Price		Market	t Value		Valuation	Multiples		Gro	wth	Ma	rgins
	52 we	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue		TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
B2B Payments													
Corpay, Inc.	\$265.06	\$400.81	\$323.05	\$23,575	\$29,733	6.7x	6.1x	12.6x	11.1x	11.8%	10.3%	53.1%	54.7%
Edenred SE	27.36	44.12	28.73	6,899	9,355	2.7x	2.6x	6.0x	5.7x	26.8%	6.0%	45.4%	45.4%
WEX	110.45	217.47	169.68	5,916	6,443	2.4x	2.3x	5.8x	5.5x	0.1%	5.0%	42.1%	42.7%
ACI Worldwide	41.79	59.71	42.56	4,487	5,254	3.0x	2.8x	10.6x	9.6x	8.3%	6.8%	28.8%	29.6%
Paymentus	17.70	40.43	27.88	3,488	3,230	2.9x	2.4x	25.5x	20.8x	29.7%	20.2%	11.2%	11.4%
BILL	36.55	100.19	42.85	4,415	2,458	1.6x	1.4x	10.1x	8.1x	10.4%	15.3%	16.0%	17.1%
Flywire	8.20	23.40	10.89	1,391	1,178	2.0x	1.8x	10.7x	8.0x	16.8%	15.5%	19.2%	22.0%
Expensify, Inc.	1.45	4.13	2.03	185	131	0.9x	0.9x	5.0x	3.1x	3.6%	2.9%	18.1%	28.1%
3rd Quartile						3.0x	2.8x	12.1x	10.7x	24.3%	15.5%	44.6%	44.8%
Median						2.6x	2.4x	10.3x	8.1x	11.1%	8.5%	24.0%	28.8%
Mean						2.8x	2.5x	10.8x	9.0x	13.4%	10.3%	29.2%	31.4%
1st Quartile						1.7x	1.5x	5.9x	5.5x	4.8%	5.3%	16.5%	18.3%
Payment Networks													
Visa	\$254.51	\$375.51	\$345.47	\$665,583	\$671,541	16.5x	14.8x	23.6x	20.9x	10.3%	11.5%	70.1%	71.0%
Mastercard	439.59	594.71	566.47	512,096	521,720	16.0x	14.3x	26.0x	23.0x	15.6%	12.3%	61.7%	62.1%
Circle Internet Group, Inc.	64.00	298.99	183.52	45,952	45,115	17.4x	14.6x	N.M.	N.M.	54.4%	19.6%	18.0%	19.1%
Median						16.5x	14.6x	24.8x	21.9x	15.6%	12.3%	61.7%	62.1%
Mean						16.7x	14.6x	24.8x	21.9x	26.8%	14.4%	50.0%	50.7%



### Payments Tech: Public Comparables (Cont'd.)

		Price		Marke	t Value		Valuatior	Multiples		Gro	wth	Ma	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	evenue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Digital Payments													
Shopify	\$48.56	\$129.38	\$122.79	\$159,305	\$154,010	14.1x	11.8x	N.M.	N.M.	22.6%	20.2%	17.3%	18.9%
MercadoLibre	1,579.78	2,645.22	2,366.18	119,959	119,657	4.3x	3.6x	27.4x	20.8x	32.8%	21.6%	15.8%	17.2%
PayPal	55.85	93.66	68.70	65,637	67,801	2.1x	1.9x	9.5x	9.0x	4.0%	6.0%	21.6%	21.5%
Adyen	1,095.17	2,138.18	1,727.98	54,421	44,316	15.9x	12.8x	30.5x	23.3x	33.4%	24.4%	52.2%	54.8%
Paytm	5.50	12.89	12.45	7,945	7,960	8.6x	6.8x	N.M.	N.M.	9.7%	25.6%	(1.4%)	10.1%
Global-e Online	26.64	63.69	33.04	5,815	5,394	5.7x	4.6x	28.7x	21.6x	25.0%	24.8%	20.0%	21.3%
GMO Payment Gateway	44.70	64.30	56.62	4,294	3,435	5.9x	5.3x	14.3x	11.9x	19.0%	12.1%	41.6%	44.6%
Paysafe	11.60	26.25	12.12	719	2,913	1.7x	1.6x	6.2x	5.6x	1.0%	7.7%	27.3%	27.8%
PagSeguro Digital	6.11	14.82	7.88	2,352	2,868	0.8x	0.7x	3.5x	3.2x	28.6%	7.6%	21.4%	21.8%
DLocal	6.57	14.26	10.30	2,940	2,486	2.6x	2.1x	10.5x	8.2x	28.9%	N.A	24.7%	25.0%
Payoneer Global	5.03	11.29	6.55	2,443	1,941	1.9x	1.8x	7.9x	7.4x	2.2%	5.6%	24.6%	25.0%
Boku	1.90	3.21	3.12	933	757	6.0x	5.0x	19.5x	15.6x	27.3%	20.6%	30.7%	31.8%
Fawry	0.12	0.28	0.26	901	711	4.1x	2.8x	8.1x	5.5x	59.5%	48.0%	51.0%	50.3%
BigCommerce	4.73	8.27	4.81	407	439	1.3x	1.2x	15.8x	11.4x	3.1%	5.4%	8.1%	10.6%
3rd Quartile						6.0x	5.1x	25.4x	19.5x	30.9%	24.7%	36.1%	38.2%
Median						4.1x	2.8x	12.4x	10.2x	25.0%	16.3%	24.6%	25.0%
Mean						4.7x	3.9x	15.2x	12.0x	21.1%	17.5%	26.0%	27.8%
1st Quartile						1.8x	1.7x	7.9x	6.1x	3.5%	6.4%	17.9%	19.2%
Loyalty and Engagement Solutions													
Groupon	\$7.75	\$41.26	\$30.78	\$1,320	\$1,096	2.2x	2.1x	14.6x	12.0x	0.9%	5.8%	15.1%	17.4%
Cardlytics	1.22	8.64	2.01	105	60	0.2x	0.2x	N.M.	13.2x	(2.4%)	5.0%	(0.1%)	1.6%
Median						1.2x	1.1x	14.6x	12.6x	(0.7%)	5.4%	7.5%	9.5%
Mean						1.2x	1.1x	14.6x	12.6x	(0.7%)	5.4%	7.5%	9.5%



### Payments Tech: Public Comparables (Cont'd.)

		Price		Market	: Value		Valuation	Multiples		Gro	wth	Ma	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	venue	EV/E	BITDA	Rev	enue	EBI	ITDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Money Transfer and Remittance													
Wise	\$8.26	\$16.20	\$13.42	\$13,641	\$12,033	5.3x	4.5x	15.5x	14.8x	27.5%	17.0%	34.2%	30.7%
The Western Union Company	7.99	12.40	8.05	2,666	4,395	1.1x	1.1x	4.5x	4.5x	(2.7%)	0.7%	23.9%	23.4%
Remitly	12.43	27.32	16.61	3,523	3,050	1.9x	1.6x	14.7x	11.1x	25.3%	20.6%	13.1%	14.4%
Alpha Group International	26.12	55.28	55.08	2,330	2,043	9.9x	8.5x	24.0x	20.2x	(25.5%)	16.6%	41.4%	42.2%
International Money Express	8.91	22.38	9.01	271	291	0.5x	0.4x	2.8x	2.7x	(2.4%)	2.9%	16.4%	16.6%
OFX Group	0.43	1.54	0.53	125	86	0.6x	0.6x	2.8x	3.1x	1.1%	3.4%	21.0%	18.5%
3rd Quartile						6.5x	5.5x	17.6x	16.2x	25.8%	17.9%	36.0%	33.5%
Median						1.5x	1.3x	9.6x	7.8x	(0.6%)	10.0%	22.5%	20.9%
Mean						3.2x	2.8x	10.7x	9.4x	3.9%	10.2%	25.0%	24.3%
1st Quartile						0.6x	0.5x	2.8x	3.0x	(8.4%)	2.4%	15.6%	16.0%
Payments Infrastructure													
Fiserv	\$128.22	\$238.59	\$139.71	\$76,167	\$105,422	5.1x	4.7x	10.3x	9.4x	1.6%	8.5%	49.1%	49.7%
Global Payments	65.93	120.00	80.31	19,648	31,033	3.3x	3.2x	6.8x	6.4x	(7.9%)	5.6%	49.3%	49.6%
Euronet Worldwide	85.24	114.25	97.43	4,716	5,043	1.2x	1.1x	6.5x	6.1x	8.7%	7.7%	17.8%	17.8%
NCR Voyix	7.55	15.34	13.63	1,969	2,736	1.1x	1.3x	6.4x	5.9x	(7.9%)	(17.0%)	16.4%	21.6%
3rd Quartile						4.6x	4.3x	9.4x	8.6x	7.0%	8.3%	49.3%	49.7%
Median						2.2x	2.2x	6.7x	6.2x	(3.1%)	6.6%	33.5%	35.6%
Mean						2.7x	2.5x	7.5x	6.9x	(1.4%)	1.2%	33.2%	34.7%
1st Quartile						1.1x	1.1x	6.4x	5.9x	(7.9%)	(11.4%)	16.8%	18.7%



### Payments Tech: Public Comparables (Cont'd.)

		Price		Marke	t Value		Valuatior	n Multiples		Gro	wth	Ma	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	venue	EV/E	BITDA	Rev	enue	EBI	ITDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Payments Processing and Integrated Payments													
Block, Inc.	\$44.27	\$99.26	\$77.47	\$47,286	\$44,637	1.8x	1.6x	13.1x	10.8x	N.M.	N.A	13.6%	14.9%
Nexi	4.46	7.46	5.73	7,045	9,481	2.3x	2.2x	4.3x	4.1x	(36.4%)	3.9%	53.4%	54.2%
Shift4 Payments	57.45	127.50	102.78	6,961	7,572	1.9x	1.6x	8.9x	7.4x	20.4%	21.5%	21.3%	20.9%
StoneCo	7.72	16.68	12.77	3,468	4,809	1.7x	1.6x	3.1x	2.9x	35.2%	N.A	55.6%	56.4%
EVERTEC	31.11	38.56	36.24	2,319	3,026	3.3x	3.2x	8.4x	8.0x	7.1%	5.2%	40.0%	39.7%
Priority Technology	4.13	12.47	6.85	550	1,425	1.5x	1.3x	6.4x	5.6x	10.0%	11.3%	23.1%	23.8%
Worldline	3.09	11.41	3.67	1,047	1,047	0.2x	0.2x	1.1x	1.0x	8.2%	2.1%	18.7%	20.3%
i3 Verticals	20.42	30.10	28.01	683	824	3.7x	3.6x	13.9x	12.6x	1.4%	9.8%	26.5%	28.1%
Repay	3.59	9.83	4.92	439	294	1.0x	0.9x	2.2x	2.0x	(2.3%)	7.4%	43.6%	44.1%
3rd Quartile						2.8x	2.7x	11.0x	9.4x	17.8%	11.3%	48.5%	49.2%
Median						1.8x	1.6x	6.4x	5.6x	7.6%	7.4%	26.5%	28.1%
Mean						1.9x	1.8x	6.8x	6.0x	5.4%	8.7%	32.9%	33.6%
1st Quartile						1.2x	1.1x	2.7x	2.5x	(1.4%)	3.9%	20.0%	20.6%
POS Devices and Software Solutions													
Toast	\$22.10	\$49.56	\$48.81	\$28,207	\$26,740	4.4x	3.7x	47.8x	35.6x	21.3%	19.3%	9.3%	10.5%
PAR Technology	43.50	82.24	60.77	2,504	2,412	5.4x	4.5x	N.M.	43.8x	28.7%	18.4%	5.9%	10.3%
Nayax	22.33	52.31	44.16	1,741	1,732	4.2x	3.4x	26.2x	18.2x	30.6%	24.9%	16.1%	18.6%
Olo	4.56	10.55	10.49	1,772	1,427	4.2x	3.6x	27.9x	23.0x	19.1%	18.1%	15.1%	15.5%
Lightspeed	7.60	19.26	12.45	1,715	1,284	1.1x	1.0x	19.3x	13.7x	9.3%	14.7%	5.8%	7.1%
Cantaloupe	5.82	11.36	11.08	855	858	2.6x	2.3x	15.6x	12.3x	15.6%	14.5%	16.7%	18.4%
PAX Global Technology	0.51	0.88	0.87	964	555	0.8x	0.7x	4.8x	4.0x	(5.5%)	15.1%	15.7%	16.3%
Tyro Payments	0.40	0.73	0.61	324	303	0.9x	0.9x	7.2x	6.3x	3.2%	8.7%	12.9%	13.5%
3rd Quartile						4.4x	3.7x	27.9x	32.4x	26.9%	19.1%	16.0%	17.9%
Median						3.4x	2.8x	19.3x	16.0x	17.3%	16.6%	14.0%	14.5%
Mean						3.0x	2.5x	21.3x	19.6x	15.3%	16.7%	12.2%	13.8%
1st Quartile						1.0x	0.9x	7.2x	7.8x	4.7%	14.5%	6.8%	10.4%



### Payments Tech: Public Comparables (Cont'd.) And Relevant Transactions

		Price		Marke	t Value		Valuation	n Multiples		Gro	owth	Ma	rgins
	52 w	eek	As of	Equity	Enterprise	EV/Re	venue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Virtual, Physical and Prepaid Cards													
Bread Financial	\$38.21	\$66.71	\$61.24	\$2,856	\$3,281	0.9x	0.8x	5.2x	5.2x	57.1%	4.0%	16.6%	15.7%
Marqeta	3.37	6.01	5.71	2,674	1,690	2.9x	2.4x	26.9x	17.2x	14.6%	22.7%	10.8%	13.8%
CPI Card Group	18.46	35.19	19.87	240	531	1.0x	0.9x	5.3x	4.6x	12.5%	11.8%	18.5%	18.9%
PaySign	1.80	8.88	7.48	419	415	5.4x	4.6x	24.4x	16.9x	32.8%	17.1%	22.0%	27.2%
EML Payments	0.37	0.77	0.72	288	288	2.0x	1.9x	8.6x	7.1x	1.0%	4.4%	23.0%	26.5%
3rd Quartile						4.1x	3.5x	25.7x	17.1x	44.9%	19.9%	22.5%	26.8%
Median						2.0x	1.9x	8.6x	7.1x	14.6%	11.8%	18.5%	18.9%
Mean						2.4x	2.1x	14.1x	10.2x	23.6%	12.0%	18.2%	20.4%
1st Quartile						0.9x	0.9x	5.2x	4.9x	6.8%	4.2%	13.7%	14.7%

		ACQUIRER(S) /	TARGET	TRANSACTION	TRANSACTION
DATE	TARGET	INVESTOR(S)	DESCRIPTION	ТҮРЕ	VALUE (\$M)
7/31/2025	BlueSnap°	payroc	Developer of an online payment platform designed for e-commerce merchants that supports integrated payments, online and mobile sales, subscriptions, and more	M&A	Undisclosed
7/31/2025	Corecard	Σuronet	Designs, develops and markets a comprehensive suite of software solutions to manage credit and debit cards, prepaid cards, private label cards, fleet cards, buy now pay later programs, loyalty programs and accounts receivable and loan transactions	M&A	\$233
7/29/2025	zodia MARKETS		Institutional crypto trading platform offering secure, transparent access to deep liquidity across major digital assets with multiple execution channels	Capital Raise	\$18
7/29/2025	servefirst s e c u r e	fortis	B2B payment processor offering transparent pricing, easy integration, and personalized support–serving as a single contact for all payment needs	M&A	Undisclosed
7/24/2025	Bank Canadian Merchant Banking Business	fiserv.	TD Bank's Merchant Banking Businesses is a provider of payment processing services for Canadian merchants	M&A	Undisclosed
7/23/2025	<u>A</u> LPHA	Corpay^	UK-based FX broker offering hedging programs and execution services to help clients manage cash flow, protect margins, and reduce FX-related costs	M&A	\$2,400
7/21/2025	xelix	INSIGHT passion PARTNERS COPITO	Al-powered SaaS platform for accounts payable teams, automating financial controls like fraud prevention, reconciliation, and analytics for large enterprises	Capital Raise	\$160
7/1/2025	EVERI 🖨	APOLLO	Everi provides entertainment and financial technology solutions for the casino industry, including services and equipment to facilitate access to cash, point of sale debit card purhcases, and more	M&A	\$6,300



### Real Estate Tech: Public Comparables

		Price		Market	t Value		Valuation	Multiples		Gro	wth	Ma	rgins
	52 we	eek	As of	Equity	Enterprise	EV/Re	venue	EV/E	BITDA	Rev	enue	EBI	ITDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Property Management Tech													
AppFolio	\$189.01	\$273.00	\$269.00	\$9,692	\$9,522	10.2x	8.8x	37.4x	30.5x	17.2%	16.3%	27.3%	28.8%
SmartRent	0.67	1.99	1.01	189	70	0.4x	0.4x	N.M.	N.M.	(8.7%)	15.2%	(12.6%)	(4.8%)
Median						5.3x	NA	37.4x	30.5x	4.2%	15.7%	7.4%	12.0%
Mean						5.3x	NA	37.4x	30.5x	4.2%	15.7%	7.4%	12.0%
Real Estate Data & Software													
CoStar Group	\$68.26	\$97.15	\$95.05	\$40,447	\$37,624	12.0x	10.6x	N.M.	N.M.	15.0%	12.4%	12.2%	20.9%
Agilysys	63.71	142.64	114.04	3,225	3,203	10.7x	9.2x	N.M.	43.0x	13.8%	16.4%	19.0%	21.3%
Median						11.3x	9.9x	N.A.	43.0x	14.4%	14.4%	15.6%	21.1%
Mean						11.3x	9.9x	N.A.	43.0x	14.4%	14.4%	15.6%	21.1%
Digital Brokerages / Platforms													
Realtor.com	\$23.38	\$30.75	\$29.36	\$16,592	\$18,298	2.1x	2.1x	12.7x	11.2x	(16.7%)	4.0%	16.9%	18.5%
Zillow Group	40.30	86.58	76.62	18,500	17,165	6.7x	5.9x	28.0x	21.4x	14.1%	14.5%	24.1%	27.4%
eXp World Holdings	6.90	15.39	10.95	1,771	1,655	0.4x	0.3x	28.7x	21.4x	0.9%	4.4%	1.3%	1.6%
The Real Brokerage	3.80	6.75	3.96	875	839	0.5x	0.4x	14.6x	11.3x	42.7%	18.6%	3.2%	3.5%
Voxtur Analytics	0.00	0.14	0.01	6	42	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Fathom	0.65	3.37	1.16	32	40	0.1x	0.1x	N.M.	9.4x	29.8%	18.0%	(0.8%)	0.8%
3rd Quartile						4.4x	4.0x	28.5x	21.4x	36.3%	18.3%	20.5%	22.9%
Median						0.5x	0.4x	21.3x	11.3x	14.1%	14.5%	3.2%	3.5%
Mean						2.0x	1.7x	21.0x	14.9x	14.2%	11.9%	8.9%	10.4%
1st Quartile						0.2x	0.2x	13.2x	10.3x	(7.9%)	4.2%	0.2%	1.2%



### Real Estate Tech: Public Comparables (Cont'd.) And Relevant Transactions

			Price		Marke	t Value		Valuation	n Multiples		Gre	owth	M	largins
		52 we	ek	As of	Equity	<b>Enterprise</b>	EV/Re	evenue	EV/E	BITDA	Rev	enue	E	BITDA
		Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Mortgage / Tit	tle Insurance													
Fidelity Nationa	al Financial	\$50.61	\$66.72	\$56.45	\$15,503	\$15,687	1.1x	1.0x	N.A.	N.A.	0.5%	10.0%	N.A.	N.A.
Radian Group		29.32	37.86	32.47	4,401	6,209	4.8x	4.6x	N.A.	N.A.	0.8%	3.5%	N.A.	N.A.
Stewart		56.39	78.44	64.99	1,849	2,210	0.8x	0.7x	N.A.	N.A.	12.5%	12.4%	N.A.	N.A.
Blend Labs		2.37	5.53	3.30	852	749	5.7x	4.2x	N.M.	17.6x	(18.5%)	33.4%	11.0%	24.1%
Altisource Port	folio Solutions	3.46	15.96	9.50	105	272	N.A.	N.A.	N.A.	N.A.	N.A	N.A	N.A.	N.A.
3rd Quartile							5.4x	4.5x	N.M.	N.M.	9.6%	28.2%	N.M.	N.M.
Median							3.0x	2.6x	N.M.	17.6x	0.7%	11.2%	11.0%	24.1%
Mean							3.1x	2.6x	N.M.	17.6x	(1.2%)	14.8%	11.0%	24.1%
1st Quartile							0.9x	0.8x	N.M.	N.M.	(13.7%)	5.1%	N.M.	N.M.
Mortgage Len	ding													
Rocket Compa	nies	\$10.06	\$21.38	\$14.91	\$31,357	\$52,750	9.8x	7.8x	N.M.	20.8x	(0.4%)	24.5%	18.7%	37.7%
loanDepot		1.01	3.23	1.59	330	5,745	4.5x	4.0x	32.9x	21.9x	29.3%	13.3%	13.7%	18.2%
Better Home &	Finance Holding Company	7.71	27.05	12.74	194	326	2.0x	1.4x	N.M.	N.M.	49.0%	49.0%	(70.9%)	(2.1%)
Beeline Holding	gs, Inc.	0.62	10.50	1.95	26	37	8.5x	7.2x	N.M.	5.2x	10.9%	18.4%	N.A.	N.A.
3rd Quartile							9.5x	7.7x	N.M.	21.9x	44.1%	42.9%	18.7%	37.7%
Median							6.5x	5.6x	N.M.	20.8x	20.1%	21.5%	13.7%	18.2%
Mean							6.2x	5.1x	N.M.	16.0x	22.2%	26.3%	(12.8%)	17.9%
1st Quartile							2.6x	2.0x	N.M.	5.2x	2.4%	14.6%	(70.9%)	(2.1%)
		ACQUIRER(S) /					TARGET					TRANSACTION	ų į	TRANSACTION
DATE	TARGET	INVESTOR(S)					DESCRIPTION	N				TYPE		VALUE (\$M)
7/30/2025	College House	Green Street Advisors	De	veloper of a data levels, analyzii								M&A		Undisclosed
7/29/2025	<b>⊚rexera</b>	REALPAGE		perator of an HO and regulations, a		g an extensive		gns of trouble				M&A		Undisclosed
7/17/2025	livble	REALPAGE	C	perator of embe			e designed fo	or property pl			it-rent	M&A		Undisclosed

Leading national real estate analytics, data solutions, and valuation technology company

Undisclosed

M&A

7/8/2025

Clear Capital\*

**GTCR** 



### Wealth Tech: Public Comparables And Relevant Transactions

		Price		Marke	t Value		Valuation	Multiples		Growth		Ma	rgins
	52 we	eek	As of	Equity	Enterprise	EV/Re	venue	EV/E	BITDA	Rev	enue	EBI	TDA
	Low	High	7/31/2025	Value	Value	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26	CY 25	CY 26
Wealth Tech													
Robinhood	\$13.98	\$113.44	\$103.20	\$91,664	\$85,174	21.4x	18.3x	39.4x	33.2x	34.8%	16.9%	54.4%	55.2%
SEI Investments Company	62.38	93.96	88.35	12,282	11,476	5.1x	4.7x	15.2x	14.0x	6.8%	6.6%	33.3%	33.9%
Webull	9.54	79.56	14.24	6,902	5,713	14.0x	11.4x	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
eToro Group Ltd.	52.88	79.96	59.86	5,227	5,011	6.0x	5.5x	15.9x	14.4x	(93.4%)	8.6%	38.0%	N.A.
Iress	4.47	7.11	5.11	943	1,046	2.9x	2.9x	12.4x	11.1x	(2.0%)	(2.0%)	23.0%	26.1%
Allfunds Group plc	4.84	8.82	6.98	4,258	242	0.3x	0.3x	0.5x	0.5x	8.1%	8.6%	64.7%	66.1%
3rd Quartile						15.9x	13.1x	27.6x	23.8x	21.4%	12.7%	59.5%	63.4%
Median						5.5x	5.1x	15.2x	14.0x	6.8%	8.6%	38.0%	44.5%
Mean						8.3x	7.2x	16.7x	14.6x	(9.1%)	7.7%	42.7%	45.3%
1st Quartile						2.2x	2.3x	6.5x	5.8x	(47.7%)	2.3%	28.2%	28.1%

		ACQUIRER(S) /	TARGET	TRANSACTION	TRANSACTION
DATE	TARGET	INVESTOR(S)	DESCRIPTION	TYPE	VALUE (\$M)
7/29/2025	fmg	GTCR	Developer of cloud-based marketing software offering websites, social marketing packages, and online presentations for financial services professionals and insurance agencies	M&A	Undisclosed
7/24/2025	<b>⇔</b> Lightyear	specialist <sup>™</sup> °SUPERANGEL <sup>©</sup> NordicNinja	Developer of an investment platform offering a broad set of securities at low fees designed to invest money globally, help clients grow their wealth, and make investing more accessible	Capital Raise	\$23
7/21/2025	ETON SOLUTIONS	NAVIS Services	Developer of an enterprise management platform designed to serve investment management firms and family offices	Capital Raise	\$58
7/19/2025	d1g1t	Royal Bank of Canada	Developer of a digital wealth management platform for advisors and investors that leverages analytics and risk management tools for portfolio management	Capital Raise	Undisclosed
7/10/2025	WealthKernel	🚹 Alpaca	Operator of a wealth management platform intended to offer compliance and distribution as a service	M&A	Undisclosed
7/3/2025	Savvy	EUCLIDEAN CAPITAL WESTIGO	Developer of a wealth management platform designed to support personalized financial planning through advisor collaboration	Capital Raise	\$72



### 外

#### D.A. Davidson Is A Full-Service Financial Services Platform

#### About **D.A. Davidson**

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- Sales & Trading

#### WEALTH MANAGEMENT

### Providing trusted advice through life's key moments

Straightforward advice and personalized strategies and solutions to help plan for, and work towards, clients' financial objectives

- Wealth & estate planning
- Retirement planning
- Investment and Portfolio Management

#### FIXED INCOME CAPITAL MARKETS

### A leader in fixed income financing and distribution

Nationally-recognized leader in raising capital through fixed income banking, distribution, and repository strategy

- Public Finance underwriting, debt financing, placement agent, and consultation
- Sales & Trading bond market investing and strategies

#### Our **Results**

\$719M

N E T R E V E N U E \$80B

ASSETS UNDER ADMINISTRATION \$363M

SHAREHOLDERS' EQUITY 100%

EMPLOYEE OWNERSHIP 1,600+

EMPLOYEES

115+

OFFICE LOCATIONS



#### D.A. Davidson Is One Of The Most Active Tech Banks, With 125+ Deals Closed Since 2020

#### Our **Services**

#### M&A ADVISORY

Advising clients through a range of M&A strategies including sell-side and buy-side acquisitions, mergers, and divestitures - working with both strategic and financial parties across our global network

#### PUBLIC EQUITY

Tailored public financing solutions including IPOs, ATMs, PIPEs, and Preferred Securities Offerings – distributed through hundreds of institutional relationships and a broad network to bring your story to investors

### PRIVATE PLACEMENTS

Curated private offerings to carefully selected and vetted parties, including institutional investors

### CORPORATE ADVISORY

Services for companies and executives looking for experience, product knowledge and guidance

#### Our **Industries**



#### Delivering Superior Outcomes For Our Clients

125+

TRANSACTIONS

\$22B+

DEAL VALUE

50+

M&A TRANSACTIONS

60+

DEBT & EQUITY FINANCINGS





#### Our Industry Knowledge Spans The Entire Technology Ecosystem With A Deep Sector Focus

earnup

BIEICIU

OATHENT TRhoads

Terminus

BetaNXT

\*Astra

| Charlesbank |

Cloud

Infrastructure

LONG RIDGE



NeoXam

EURAZEO

Zema Global

FTV 😂

\$3,864,000,000

**NIMBIX** 

**AtoS** 

👛 срі.

PARALLEL49

BOWRIVER

fastly

GUIDEWIRE

PURSUANT

Cass Information Systems, Inc.

**\*PROFICIUM** 

#### **EAM** FTV intellect EZ9P5 **m**kraken M RNINGSTAR & Compliance Tech Capital Markets Tech ("GRC Tech") Data & Analytics TPG WALL STREET HORIZON **ZEMA** REPAY **Financial** CONNEXPAY CLEARGAGE Insurance Tech LONG RIDGE intel SOMV ST abrigo LDC Digital Consumer TMX FTV **Technology Patient**Pay **FTV DURA** \$260,000,000 Webster Bank Payments Tech AKKR CARLYLE PANORAMIC F/PRIME Finance Real Estate Tech Exchanges & Liquidity GoldenSource **Oidx** earnup **E**XPDI **FiscalNote** PROTECHT **Providers** Wealth Tech MoxiWorks (S-) SOLVE ADMISORS DUDDELL STREET ACQUISITION CORP FRANKLIN TEMPLETON SS&C CORE SCIENTIFIC ✓ VECTOR CAPITAL GEMSPRING SEARCHLIGHT. CYBER NIGHTSHIFT DEVELOPMENT GOVENDA **≋Liquid**Planner<sup>a</sup> SmartAction SoundHound completed an at-the-mark offering of common stock epion **Application &** ( herodevs **♦** ZETA **III** Miradore TouchPoint =ProductPlan **\*\***snowflake Sales Rabbit blaize TVC TVC STALEY

\$150,000,000

answer1

SUNSTONE

OnBoard

JMI

accenture

#### **Bringing Scale To Your Deal**

Vertical

**Software** 

**Internet &** 

**Tech-Enabled** 

**Services** 

125+

BankTech

**PSG** 

√onesource.

TRANSACTIONS **SINCE 2020** 

H L G

**snowflake** 

YANTRIKS

Unified:

\$22B+

riskinternational

hes been acquired by

capacity\*

J#GER HEALTH

aposphäre

**■IQVIA** 

Governance, Regulatory

IN TRANSACTION VALUE **SINCE 2020** 

GoTo

🤦 cQuant

Zema Global

has been acquired b

KYRUUS

Data Center

**⊘** Tempo

Cl central 1

TECH-FOCUSED INVESTMENT BANKING PROFESSIONALS

Amkor .

\$240,000,000

a portido company of Literatural de la company of

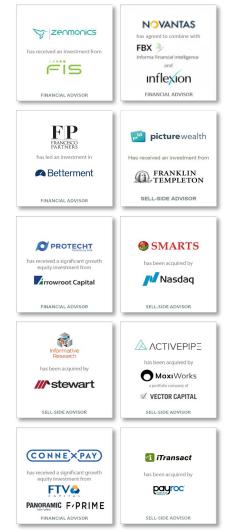
TWINE



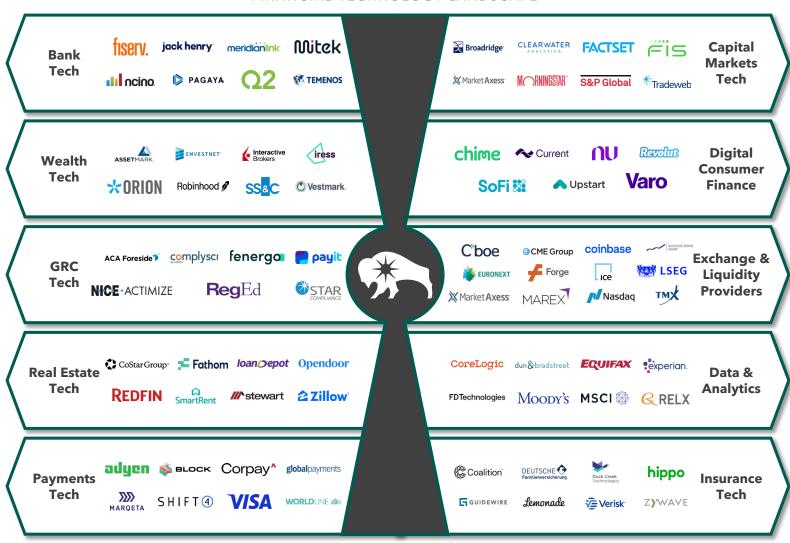
### **Broad Coverage Across The Financial Technology Landscape**

Deep relationships and transactional experience in all relevant Financial Technology sectors

#### D.A. DAVIDSON CREDENTIALS



#### FINANCIAL TECHNOLOGY LANDSCAPE



#### D.A. DAVIDSON CREDENTIALS





















### Leading Middle Market FinTech Investment Bank: M&A And Private Capital Advisory

has received an investment from
FRANKLIN
TEMPLETON
SELL-SIDE ADVISOR

D.A. Davidson's technology team is one of the most active in the middle market



























































































































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